INSML015

Identify and evaluate opportunities for innovation and improvement



Overview

This standard is about identifying and evaluating opportunities for innovation and improvement. You collaborate with colleagues and team members to identify opportunities to develop new and existing products or services, markets or processes. The standard covers monitoring trends and developments, including benchmarking your organisation against other comparable organisations. You understand how the organisational culture impacts on innovation. You evaluate potential innovations and improvements against agreed criteria, presenting findings to stakeholders. You also take action to defend intellectual property rights when required.

This standard is for all managers and leaders.

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Performance criteria

You must be able to:

- 1. identify opportunities for innovation and improvement through collaboration with colleagues and team members
- 2. identify potential new ideas in collaboration with external experts and other organisations
- 3. monitor trends and developments in your organisation's operating environment
- 4. monitor the performance of your organisation's products, services and processes
- 5. benchmark your organisation's products and services with comparable organisations
- 6. develop potential new products, services, markets, or processes
- 7. manage improvements to existing products, services and processes
- 8. encourage, generate and recognise imaginative and innovative solutions from colleagues and team members
- 9. agree clear criteria for evaluating potential innovations and improvements with key stakeholders
- 10. gather sufficient, valid information to allow potential innovations and improvements to be evaluated
- 11. gather, store and retrieve information within the budget and timescales agreed
- 12. evaluate potential innovations and improvements against agreed criteria
- 13. present your evaluation findings to key stakeholders to help them





appreciate the potential value of innovations and improvements

- 14. communicate your evaluation to colleagues and team members to reinforce their commitment to seek opportunities for innovation and improvement
- 15. defend the intellectual property rights of innovations by acting, where required
- 16. follow the legal, organisational, codes of practice and policies relevant to your role when identifying and evaluating opportunities for innovation and improvement

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Knowledge and understanding

You need to know and understand:

General knowledge and understanding

- 1. how to engage employees and stakeholders in identifying and evaluating opportunities for innovation and improvement
- 2. how organisational culture impacts on innovation
- 3. the principles of monitoring and the methods, tools and techniques that can be used
- 4. the principles of benchmarking, and the methods, tools and techniques that support this
- 5. the range of change management methodologies, tools and techniques available
- 6. how to develop and gain consensus on criteria for evaluating potential innovations and improvements
- 7. how to gather and validate information to evaluate potential innovations and improvements against criteria
- 8. innovation principles, methods, tools and techniques and how to protect the intellectual property rights
- 9. how to evaluate potential innovations and improvements and present finding to stakeholders

Industry and sector specific knowledge and understanding

- 10. the current and emerging trends and developments in your sector
- 11. the legal, organisational, codes of practice and policies relevant to your role and the activities being carried out



Context specific knowledge and understanding

- 12. the colleagues and team members within your area of work, their roles, responsibilities, competences and potential
- 13. the political, economic, social, technological, legal and environmental factors that affect your organisation
- 14. the external experts and other organisations with which you may collaborate to generate and develop ideas
- 15. your organisation's operating environment, business processes, markets, products and services
- 16. your organisation's stakeholders, their interests and expectations
- 17. the change management approaches used in your organisation

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Skills

- 1. Analysing
- 2. Assessing
- 3. Benchmarking
- 4. Building consensus
- 5. Communicating
- 6. Consulting
- 7. Empowering
- 8. Evaluating
- 9. Forecasting
- 10. Information management
- 11. Innovating
- 12. Involving others
- 13. Monitoring
- 14. Networking
- 15. Presenting information
- 16. Scenario building
- 17. Thinking creatively
- 18. Valuing and supporting members of staff

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